

Message Text

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PAGE 01 HELSIN 00706 090707Z
ACTION XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-08 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 TRSE-00
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-----027855 092149Z /65

R 090608Z MAR 78
FM AMEMBASSY HELSINKI
TO SECSTATE WASHDC 2459

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E.O. 11652: N/A
TAGS: EAIR, EFIN, FI
SUBJECT: EXIM BANK CREDIT TERMS FOR AIRCRAFT

1. GUNNAR KORHONEN, PRESIDENT OF FINNAIR, IN A MEETING WITH AMBASSADOR RIDGWAY ON MARCH 3 (SEPTTEL), STATED REPORTS WERE CIRCULATING THAT THE EXIM BANK WOULD NOW PROVIDE 90 PERCENT OF FINANCING OF EXPORT SALES OF US COMMERCIAL AIRCRAFT, AT LEAST IN CERTAIN CASES. FINNAIR HAS RECENTLY OPENED NEGOTIATIONS WITH BOEING REGARDING PURCHASE OF A "NEW GENERATION" OF WIDE-BODIED AIRCRAFT NOW UNDER DEVELOPMENT WHICH KORHONEN DESCRIBED AS COMPARABLE TO THE EUROPEAN DEVELOPED "AIRBUS." HE WISHED TO ASCERTAIN WHETHER THERE ARE NEW POLICEIES COVERING SALES ONLY OF AIRCRAFT COMPETING WITH THE AIRBUS (I.E. BOEING AIRCRAFT) OR OF COMMERCIAL AIRCRAFT GENERALLY. (FINNAIR ALSO INTENDS TO ADD TO ITS FLEET OF MCDONNELL DOUGLAS AIRCRAFT.)

2. EMBASSY REQUESTS STATEMENT FOR TRANSMITTAL TO KORHONEN OF EXIM BANK CURRENT POLICY REGARDING FINANCING OF EXPORT SALES OF US COMMERCIAL AIRCRAFT.

RIDGEAY

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT, BANKS, CREDIT AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 mar 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
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Disposition History: n/a
Disposition Reason:
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Litigation Codes:
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Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1f02d9ca-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: ONLY
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TAGS: EAIR, EFIN, FI
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